



Compter sur demain

Activity Report 2009

Time and again our donators and friends have asked why the focus of our charitable activities lies beyond the French borders and not within. All seem to agree that being involved abroad is laudable, but many wish we were developing programs in France. While we are working in that direction, for the moment our activities take place all around the world and not around the street corner. Is that contradictory? Is it less useful? For us, when their rights are violated there is no distinction between children living here or elsewhere. When children lack food and medical care, access to schooling or even love, their distress has no boundaries.

International solidarity is the ability to act in partnership with local populations at each individual level. It is not more or less useful there rather than here, yet in an age where modern communications no longer allow us to ignore what is happening thousands of kilometres away, in an age where an unprecedented demographic explosion combined with a surge of poverty in countries of the South menace a fragile global balance, involvement in these countries has become imperative.

2009 is the first full year of activity of Compter sur demain (CSD). The second half of 2008 was dedicated to the organisation of administrative and associative issues in France and to the development the first projects on the field. They were succeeded by a year full of achievements and new projects in Laos and Cameroon. With the initiation of a new program in Ecuador, Compter sur demain has now increased the number of target countries from two to three. The following is a review of our activities in 2009 and our proposals for the year 2010.

1. CSD IN FRANCE

The activities of CSD in France have essentially been a continuation of the work carried out in the previous year. The association, which is led by a team of voluntary professionals, continues to benefit from a small premise in the very centre of Paris, generously placed at the disposal of the association by benefactors. It is important to note that the stark increase of collected funds in 2009 has allowed for the development of numerous projects on the field.

Fundraising

The collected funds have increased from 42,763€ in 2008 to 120,193€ in 2009. While the loyalty of the first donators was secured, important acquisitions were carried out in associations, schools, foundations and private companies. The associations AFLAPA (Association Franco-Laotienne d'Aide à la Personne Aveugle), La Guilde Européenne du Raid, Houa Nam Bak et Gens du Mékong, l'école Saint Joseph (93) et le Club Unesco du lycée Virlogeux de Riom, the foundations Aviva, Albatros, Daïs et PPR pour la dignité et le droit des femmes, and the companies TOTAL, YK Consult, SARL Telecom et SSI SCPA Sivex International were amongst the donators of the 2009 funds.

2. CSD ON THE FIELD

2.1. Laos

In 2009, the activity of CSD steadily developed thanks to the quality of our local partnerships and to the remarkable work of our programs director, Jacques DORR.

Comité de Coopération avec le Laos (CCL)

In 2008, CDS approached the CCL to benefit from a stable structure in Vientiane and outsource its financial and administrative management. The professionalism and experience of Manivone VORACHAK and Inthoulath SAYYAPHOL, respectively director and administrative and financial director of the CCL, enabled us to develop and make durable the totality of our programs in Vientiane Luang Prabang and in the province of Oudomsay.

In order to increase the involvement of the CCL in the monitoring of our programs, Inthoulath SAYYAPHOL travelled to Oudomsay with Jacques DORR to meet our partners and familiarise herself with the projects. She is now able to conduct field missions by herself.

Consolidation of the partnership with the Direction of Education of the Province of Oudomsay

The province of Oudomsay, which is geographically isolated and inhabited by ethnic minorities, is amongst the poorest of Laos. The on-site projects led by CSD primarily focus on education and follow the objectives of the local authorities, namely:

- schooling of 100% of the children, girls in particular;
- improvement of the quality of the teaching.

In 2009, CSD consolidated projects initiated in 2008, namely the assistance to educational establishments, the construction of dormitories and the grant of scholarships for teacher training to underprivileged students.

Assistance to educational establishments

On request of the Direction of Education, CSD now supports seven schools which tend for approximately 4,000 children in different districts of the province. A monthly budget of 120 € per institution ensures the financing of teaching materials and supplies for the school and the poorest students, the wages of those teachers that receive no pay from the province and the production of food (vegetable garden and animal breeding).

Construction of dormitories

In addition to this financial aid, CSD is involved in projects that provide for the accommodation of boarding houses so as to encourage access to schooling for children living in peripheral zones. CSD respected its 2009 promises in financing the construction of dormitories in the schools of Houa Nam Bak, Ban Bang Sa et Km 32, thus allowing several hundreds of young students and dozens of teachers to house in good conditions. In certain schools, rehabilitation measures, water supply installations and the construction of toilets have also been performed. The totality of the construction projects took place in conformity with the tender specifications and within the expected delay, strengthening the ties of confidence between CSD and the Direction of the Province.

Scholarships for teacher-training

In order to reduce the scarcity of qualified teachers in these distant rural areas, in September 2008 CSD financed teaching grants for 15 underprivileged students of the region of Oudomsay. Eight of the grant holders, who finished their studies in June 2009, are already working as teachers in schools of the province. Encouraged by this success, CSD wished to strengthen the program by promoting the education of girls. In a partnership with the Direction for Education, CSD selected 16 young women in order that they may study to become primary and secondary school teachers and follow training in the Ecole Normale and the University of Luang Prabang.

Other activities of CSD in Laos

Micro projects in the northern provinces

In the province of Oudomsay, CSD is involved in several other projects in co-operation with the association Gens du Mékong. These include the establishment of a small weaving co-operative in the village of Ban Pang Sa and the support of a technical school in the city of Oudomsay. Following the initiative of the CCL, CSD has become the sponsor of three primary school children in the province of Phongsaly.

Individual Sponsorship

CSD supports a dozen students in Vientiane that follow diverse courses including engineering, medicine, dentistry and information technology. They receive a monthly grant that allows them to finance their studies and a part of their everyday costs. The majority of the students have a specific sponsor in France with whom they correspond.

Support to French-speaking culture

From 2008 onwards, CSD has supported individual initiatives that aim to teach the French language. In 2009, CSD wished to ensure the future of this activity by paying the inscription fees of 28 students of Luang Prabang for the Diplôme d'Etude en Langue Francaise (DELF). All obtained the diploma and CSD is paying additional courses in the French language centre for the six best among them.

Home of Light centre in Vientiane

The Home houses approximately fifty blind and visually impaired children in the Tong Pong hospital. Together with AFLAPA, CSD financed the work of two psychomotor educators in the centre. They held a course on the psychology and development of blind children for the teaching and supporting staff and a consolidation mission is foreseen in 2010.

Schools of the plain of Vientiane

Since March 2009 CSD has been financing a project initiated by the CCL by providing monthly support to two primary schools in the Vientiane plain as well as by contributing to the salary of one of the teachers.

2.2. Cameroon

CSD's involvement in the *Main dans la main* orphanage in Douala has been less successful than expected.

The dispatch of CSD volunteers to the Romulus and Remus home during the summer of 2009 was a partial failure. The two young women suffered repeated hospitalizations for various illnesses and one of them had to be excluded from the program due to deviant behaviour. Nonetheless during two months they did carry out recreational as well as and educational activities (teaching support and library duties). Despite the mixed results of this mission, our partner wished to renew the experience in 2010 while placing particular emphasis on the choice of the volunteers.

As planned, over the year CSD participated in the everyday costs of the orphanage, such as the schooling fees, the purchase of medicine, the installation of mosquito nets in the dormitories and the furnishing of a laundry room.

In addition, CSD called upon the Institut Européen de Coopération et de Développement (IECD) for a feasibility study on the improvement of the sewing workshop of the orphanage. Although some of the recommendations have emerged as being too professional for the present structure, a part of the study will be able to be taken up for the project in 2010.

2.3. Ecuador

Since December 2009 CSD financially supports the association Essor Ecuador. This NGO, which was founded in 1997 by Simone HOULBERT, aims to combat malnutrition of young children in the slums of Quito.

Each month, Essor Ecuador provides a ton of vegetables cultivated in its own vegetable garden to 800 beneficiaries in nurseries and associations. Simultaneously, Essor Ecuador contributes to nutritional education by providing training to the parents and supervising staff of the beneficiary structures, teaching them to cook vegetables and cultivate an own small kitchen garden.

In return for the donation of vegetables some nurseries organise "mingas" (collective works), which are days during which the employees of the nursery, the parents and even the students participate in the work of the Essor Ecuador on the field.

The activities of Essor Ecuador equally address handicapped children and children of neighbouring sectors by initiating them to the joys of gardening. The children are taught to cultivate vegetables in individual spaces that are reserved for them and may then take their harvest home.

3. SUGGESTIONS OF COURSES OF ACTIONS FOR THE YEAR 2010

3.1. Laos

Continuation and amplification of existing programs:

- assistance to the functioning of 11 schools in the plain of Vientiane and Oudomsay;
- construction of dormitories in the schools of Pha Kham and of Na Khok in Oudomsay;
- financing an annual seminar for the staff of schools supported by CSD in Oudomsay;
- financing peripheral projects in the provinces of the north;
- increasing the number of sponsored students in Vientiane to fifteen;
- financing the training of the 23 teachers of Luang Prabang;
- mission of the two French psychomotor educators in the Home of Light in Vientiane;
- encouraging French-speaking culture.

Development of new projects:

- support to nursery schools
In 2006, Aurélie Robin, a young French expatriate, founded a Montessori nursery school in Luang Prabang. On the basis of her experience, she now trains nursery school teachers in poor villages and provides them with educational materials. CSD wishes to accompany her in this project.
- Waste management
In partnership with the 'Amis Lorrains du Laos', Compter sur demain wishes to provide waste management in all assisted schools.
- Ophthalmologic training in the Tong Pong hospital of Vientiane
On request of the hospital, a project destined to provide ophthalmologic training to Laotians is being elaborated. The first mission of French practitioners is expected to take place in November 2010.
- Salaries of the supporting staff of the centre 'Home of Light'
Following the departure of the most important donator of the home, the AFLAPA and the CSD are mobilised to partly finance the salaries of the supporting staff.

3.2. Cameroon

CSD wishes to continue supporting Main dans la Main in the following sections:

- Development of the sewing workshop:
 - ✓ purchase of professional sewing machines
 - ✓ dispatch of a sewing instructor

- Supporting Staff of the Centre:
 - ✓ recreational activities organised by young French volunteers in the summer
 - ✓ health missions to teach basic rules of hygiene to the staff.

3.3. Ecuador

By paying for the rent of the land and a part of the farmhand salaries, CSD will continue to provide financial aid to Essor Ecuador. Following the request of Simone HOULBERT, CSD will also organise the envoy of volunteers.

3.4. France

The priority for 2010 is the stimulation of our communication in order to increase our visibility and the number of donators. A team of professionals (including a graphic designer and an editorial director) has already kindly accepted to join us on a voluntary basis.

On behalf of the administrative board and all the children who benefit from the support of Compter sur demain I would like to thank you most sincerely for your aid and loyalty.

Fanny Turpin
President



Compter sur demain

Financial Report 2009

Compter sur demain is helping underprivileged children to get access to education and to live with dignity.

So far, the association is developing programs in Laos, Cameroon and Ecuador in partnership with local teams, initiators and administrators of said projects.

In France, the functioning of the association is entirely carried out by volunteers, mainly members of the board of administration.

Necessary field work evaluations and field audits are regularly conducted by the administrators during their missions. The number of missions depends on the country of intervention.

2009 is the first complete fiscal year of the association after its creation in May 2008. Despite the unfavorable economic situation, CSD has reported a strong increase of the total resources: +280%, ending the year with 120,193€.

ANALYSIS OF THE INCOME STATEMENT

1. Resources

The collected funds during the fiscal year 2009 come to 120,193€. *Compter sur demain* has exceeded the predicted objectives of 80,000€ determined for the year.

Of course, the funds collection has been much higher than the first six months of 2008: +77,430€.

The collected funds came from 92 donors:

- 71 private individuals (+40);
- 7 companies (+1)
- 14 associations, foundations and schools (+12)

The funds collection is split between:

- Donations from private individuals and subscriptions: 20,054€, 17% of the total;
- Grants (associations, foundations, schools and companies): 96,671€, 80% of the total;
- Greeting cards: 3,468€, 3% of the total.

Donations and grants were mainly dedicated to projects:

- Unallocated funds and subscriptions represent 10% of the income;
- Allocated funds represent 87% of the income.

2. Voluntary contribution

It is important to emphasize the large number of in-kind contributions to the association's work. They are positive signs of CSD's dynamism and of CSD's actual volume of activity.

Voluntary contributions are an estimated 100,000€ in 2009:

- Work contribution (85,000€):

The daily functioning of the association: development and monitoring of the programs, fundraising, communication, etc.

On the field, audits by our administrators and occasional missions of educators are also voluntary activities, including flights tickets.

- Facility contribution (13,000€):

A sponsor made possible the free access to an office, support for computer maintenance and communication material: website, leaflets, etc.

- Estate contribution (2,000€):

In-kind donations (computers, clothes, toys) dispatched in Cameroon and Laos.

Taking into account those donations, the financial resources for 2009 come to 220,000€.

3. The allocated expenses

The expenses in 2009 have increased in 48,709€ compared with 2008 and confirm the association's strong involvement into the programs. The total amount of expenses for the 3 countries is 72,709€:

- Laos: 67,035€ (92 %);
- Cameroon: 3,674€ (5%);
- Ecuador: 2,000€ (3%).

In Laos the main expenses are split as followed:

- Building of dormitories: 47%;
- Scholarships for teachers' training: 15%;
- Support for the everyday functioning of schools: 11%;
- Students' sponsorship: 7%;
- Shelter Home of light: 6%;
- French-speaking culture: 2%.

CSD is still in partnership with the CCL (*Cooperation Committee with Laos*). This French organization, based in Vientiane has been officially recognized by the Lao government for more than 30 years. CSD can contract out its financial management: funds receipt and distribution, accounting. The funds sent to Laos pass through the bank account of CCL and a variable advance deduction is drawn on from this account (1% to 5% depending on the projects) according to a prior agreement. Every month, CCL provides CSD with a cost accounting which is essential to check the right use and the financial transparency of the transferred funds.

In Cameroon and in Ecuador, the expenses are dedicated to the projects of the following associations: *Main dans la Main* and *Essor Ecuador*.

4. Overheads

The overheads amount for 5,610€ and represent 4,7% of the collected funds (vs. 6.4% in 2008, taking into account the settle expenses). They are mainly made of post office and telecommunication as well as diverse charges (insurance, expenses and office stationery, etc.).

The overheads remain quite low because CSD works with volunteers and because a sponsor is lending an office.

5. Financial management

The account is at the French Crédit Mutuel Bank.

For 2009, the interests received amount 277€ (vs. 63€ in 2008). The financial expenses include the operating costs of both bank accounts as well as the expenses for debits and transfers (419€ in 2009).

6. Conclusions and perspectives for 2010

The year 2009 is ending with a positive net return of 41,732€ and 60,681€ of funds.

This major result is linked to the receipt of a donation in 2009 dedicated to the dormitories project in the school of Pha Kham; its withdrawal was made in February 2010.

The funds surplus will be used in 2010 for the long-term projects of the association.

For the year 2010, CSD plans a total budget of 130,000€. This budget has increased by 9% in a difficult economic context and the current headlines seek a lot the donors.

We already have various agreements in principle with foundations, associations, companies and private sponsors.

Thierry Hassanaly
Treasurer

Profit and loss account 2009 and budget 2010 of Compter sur demain

| € | 2 008 | 2 009 | Budget 2010 |
|--|-----------------|-----------------|------------------|
| Incomes from donors | 42 763 | 120 193 | 130 700 |
| Subscription | 220 | 460 | 700 |
| Donations (private individuals) | 26 749 | 19 594 | 25 000 |
| Grants (associations, foundations, companies, schools) | 12 580 | 96 671 | 100 000 |
| Greeting cards | 3 214 | 3 468 | 5 000 |
| Project's support | (24 000) | (72 709) | (119 700) |
| Laos | (24 000) | (67 035) | (105 700) |
| Functioning of schools | (600) | (7 460) | (12 000) |
| Buildings (dormitories) | (15 300) | (31 635) | (60 000) |
| Scholarships for teachers' training | (6 000) | (10 224) | (10 500) |
| Students' sponsorship | (175) | (4 487) | (9 600) |
| Children's sponsorship | 0 | (600) | (600) |
| French speaking culture | 0 | (1 427) | (1 500) |
| Home of light shelter | 0 | (3 837) | (7 500) |
| Misc. Laos | (1 925) | (7 365) | (4 000) |
| Cameroon | 0 | (3 674) | (6 000) |
| Main dans la main | 0 | (3 674) | (6 000) |
| Ecuador | 0 | (2 000) | (8 000) |
| Essor Ecuador | 0 | (2 000) | (8 000) |
| Operating costs | (2 745) | (5 610) | (6 535) |
| Settling | (1 103) | 0 | |
| Mail and telecom | (359) | (717) | |
| Miscellaneous expenses (insurance, office supplies, documents, etc.) | (1 282) | (4 893) | |
| other incomes and charges | 90 | (142) | (500) |
| Interest received | 188 | 277 | |
| Financial expenses | (98) | (419) | |
| Statement of income ⁽¹⁾ | 16 108 | 41 732 | 3 965 |

(1) : projects in schools and villages: weaving, wells sinking, support to a vocational school

Balance Sheet 31/12/2009 Compter sur demain

| € | | | |
|-------------------------|---------------|--------------------------|---------------|
| Intangible fixed assets | 15 | Captive funds | 57 839 |
| Liquid assets | 60 681 | Accounts payable | 3 157 |
| Total assets | 60 696 | Total liabilities | 60 996 |