



Compter sur demain

Activity Report 2018

In 2017, Compter sur demain (CSD) continued its projects to provide education and help failing students in France and abroad - in Brazil, Cameroon and Laos. The association continued working with local partners by providing them with financial support and, at their request, operational support: sending volunteers, seeking local funding, networking...

This report presents our achievements in 2018 and puts forward our actions proposals for 2019.

1. THE LIFE OF THE ASSOCIATION

A mobilized, tight-knit team

The CSD team is made up of professional volunteers, directors and associative members. In 2018, the association also counted on the help of Solidarity International volunteers, based in Laos and Brazil. The Laos team gets stronger, both in France and on the field, creating an essential mesh for the success of its projects.

Various support committees are assisting our program management by meetings throughout the course of the year (Finance, Fundraising, HR). However, the association must organize more regular working sessions and recruit new experts. We are largely volunteer-based, which presents challenges. Hiring an employee in the Head Office has been a CSD priority for several years.

Fundraising and financial transparency

CSD continued its raising revenue policy - donations and contributions – going from € 194 846 to € 202 742 (+ 4%). Funds are mainly provided by the private sector: foundations, associations, schools and individuals.

The association reiterated its trust in Mazars Cabinet to certify its accounts. The latter attested of the association faultless financial management.

Operational and financial associative partnerships

CSD continued its collaboration with various associations, mainly in Laos. Examples include AFLAPA, Auvergne Mekong, Double Horizon, LESCOUCHES Asia or Loire Mekong. The main goals being: to share good practices, to gain a better knowledge of the field and the co-financing of projects.

French students mobilized for Laotian schools

One of our association's objective is to raise awareness among French schoolchildren on the educational conditions of children in the countries in which we are active. A dozen primary schools, middle and high schools are involved in 2017 alongside CSD to exchange with their young counterparts via drawings, letters and blogs. For example, the school of La Prat's in Bourgogne regularly organizes missions on the field with teachers and students.

2. CSD IN THE FIELD

2.1 LAOS

CSD fulfilled its commitments made in 2017 to continue to support the Province of Luang Prabang while developing its presence in the South of the country.

The association continues to rely on its partner the *Comité de Cooperation avec le Laos (CCL)*, to which CSD subcontracts its financial management and the management of a few other projects.

Jacques DORR and Philippe LOMBARD, project managers in the north and south of the country, achieved four field missions during the course of the year, completed by a mission of the President of CSD.

CSD also welcomed new collaborators in its team, Laurent JUNG and Jean Paul BOUDART, who run projects in the Province of Luang Prabang.

In 2018, the expenses engaged in the projects increased by 63% compared to 2017, due to the operationalization of ambitious construction projects in the province of Luang Prabang, and to the development of our activity in the South.

Improving educational conditions

Projects conducted in Laos aim to enroll as many young people as possible in primary and secondary education while improving teaching conditions.

- Construction and equipment of classrooms

CSD develops projects that builds and equips classrooms in order to improve learning conditions and to support children and adolescents education, especially those that are living in outlying areas.

The desire to prioritize high school accessibility projects in Luang Prabang province resulted in the achievement of construction and equipment of five classrooms, a teachers' room and a sports field in Muang Seun High School. 2018 also birthed the construction of two buildings for five and three classrooms in Phonthong High School. The difficulty of access of certain villages, coupled with increasingly extreme weather conditions, contributes to CSD's desire to prioritize the quality of buildings, despite noticeably higher costs.

In parallel, the important prospecting effort realized in 2017 in the provinces of Champassak and Salavan, in the south of the country, led to the funding of three classrooms in the Ban Mueng kindergarten.

- Access to water in schools

For obvious public health reasons, the financing of sanitary infrastructure has been a CSD priority for years. In 2018, the association engaged in several projects: toilets construction, well drilling and water tower building in local schools. Four projects have been achieved in Champassak Primary School, and in the high schools of Ban Say, Km 48, Ban Nong Boa Khao and Vat That Sikeut provinces. In Luang Prabang province, CSD financed the construction of two toilets for Mueng Seun school boarders, the reparation of the Phonthong spring catchment after a landslide, and the drilling of a well and its connection to toilets in the primary school of Ban Senekalok. All these projects contributed to the improvement of schooling conditions.

- One-off support and school operations aid

CSD's actions and support methods vary depending on the geographical area and its partners, but for several years, the association has been aiming for ad hoc support for schools with specific needs. In 2018, CSD financed renovations in the Ban Senekalok primary school (ceiling, lighting, fans, etc.) and the doorframes of the Ban Hinseo and Ban Donc schools, in the south of the country.

Attending the urgent request of school principals, CSD handed over 5 computers to schools with several hundred students.

The association continued its recurrent monthly support to three primary schools in the Vientiane Plain through the *Comité de Coopération avec le Laos (CCL)*.

Educational support through La Francophonie

In partnership with the French Embassy, CSD has maintained its Francophonie program with the *Ecole Normale Supérieure* (ENS) in Luang Prabang. Anh Liên DO KHAC, a Solidarity International volunteer, came to support the teaching team to reinforce the linguistic and pedagogical skills of the French department. With this in mind, the association also contributes to enriching the French-language library by purchasing textbooks and financing Wi-Fi and TV5 Monde. True to its mission to help the most disadvantaged, CSD also awards a dozen scholarships to deserving and deprived students and supports them in obtaining a diploma in French language (DELFL).

Other CSD projects in Laos:

- Financing a ton of rice for the children of families affected by leprosy in the province of Champassak
- Financing the schooling of 8 Yao schoolchildren in Phongsaly Province
- Individual scholarships for 10 high school and university students
- Support to the ASANE project led by the CCL

Beyond these activities, CSD has contributed to a center for blind and visually impaired children **Home of Light**, located in Vientiane, by financing, with AFLAPA, the salary of teachers, equipment and infrastructure works.

Proposed projects for the year 2019

- Operating aid for 6 schools (Luang Prabang province and Vientiane plain)
- Renovation of 8 classrooms in Phonthong secondary school, in Luang Prabang Province
- Catchment of a spring and connection to the high school of Pak Nga, in the province of Luang Prabang
- Construction of 2 classrooms and a teacher's room in the Pak Nga school, in the province of Luang Prabang
- Construction of a kindergarten in Muang Ngoy school, in the province of Luang Prabang
- Construction of a dormitory in Ban Phon Savang school, in the province of Luang Prabang
- Construction of 3 classrooms and sanitation infrastructures in the school of Ban Paksone, in the province of Champassak
- Construction of 6 classrooms and sanitary improvements in the school of Naxaingay, province of Salavan
- Construction of 2 classrooms in the middle school of Ban Jic Thang Ngo, province of Champassak
- Food support for children from families affected by leprosy in the South
- Scholarships awarded to about fifteen middle school and high school students
- Development of the Francophonie program and sponsorship of 11 underprivileged students

2.2 BRAZIL- Terr'Ativa

CSD continued its tripartite partnership between the Brazilian association Terr'Ativa and its French emanation *Terr'Active*. CSD again relied on the very helpful involvement of its Solidarity International volunteer Justine LABORDE.

Located in the Morro do Fubá favela in north of Rio de Janeiro, the association provides academic support and organizes educational and sports activities for around 40 children and 30 teenagers.

2018 was a year of consolidation for *Terr'Ativa*, which strengthened and sustained the achievements of the past three years.

The programs continue to evolve in a positive way, in constant dialogue with the needs and the potential of the beneficiaries. The strength of *Terr'Ativa* lies in its ability to adapt to each profile as part of a collective action.

The work team has now 16 full and part-time members (12 employees and 2 volunteers). The organization also engages collaborators for one-off activities, and volunteers, often French, who develop projects during the holidays.

This growth has been followed by increased qualification of staff through more professional recruitment and close monitoring of teams.

Terr'Ativa expanded its fundraising efforts by mobilizing new donors and strengthening existing partnerships. This is essential since CSD's objective is to turn the association less dependent on its financial support.

2019 will see the finalization of a long-standing project: the renovation of the house purchased in May 2017, in order to create a new space to develop its activities. Administrative complications and the difficulty of finding reliable contractors willing to work in this area have slowed the process. This delay allowed to finalize the planning of this space, which will have a cultural calling for children, young and adults of the community. Academic support will continue in the house currently rented. For Terr'Ativa, severely limited by the lack of space, this is an opportunity to expand its range of activities, its number of beneficiaries and its target audience.

2.3 CAMEROON – Main dans la Main

Main dans la Main, CSD's partner in Douala, continued its work with around 60 disadvantaged children and adolescents through its orphanage, scholarships and vocational training in tailoring. The education support given to the beneficiaries goes from kindergarten classes to higher education.

CSD's action focused mainly on the training and a sewing workshop for around 30 young girls, with the financing of a free canteen for its beneficiaries, and the acquisition of raw materials for the production workshop. The association specialized itself in work clothes for companies. The payment delay of these companies and the difficulties of textile supplying for geopolitical reasons slow significantly the production of the sewing workshop. The relative economic recession of the country complicates the relationship between *Main dans la Main* and its customers.

CSD restarted sending volunteers during the school holidays. Five midwives students thus organized a summer camp for the residents.

CSD also contributed to the orphanage's students school fees (registrations, books, materials ...) and to the daily life of the center (food, medical care, etc.).

2.4 FRANCE

CSD continued its "Futures Scholarship" project, which consists of providing financial support and mentoring to young adults from the Social Assistance for Children (ASE). For many of them, the transition to adulthood means that their families and foster homes have stopped looking after them. Some benefit until 21 years old of "Young adult contracts" to finance training, usually in short-term periods. CSD has accompanied 4 young people aged 19 to 24 in their professional or personal project.

If 2018 was marked by a distancing from *Club Barbès* due to significant organizational and governance difficulties, the assignment of a new President at the end of the year allowed to restart the collaboration between the two associations on solid foundations.

Located in the Goutte d'Or in the 18th arrondissement of Paris, the association for educational support and cultural opening welcomed 28 middle and high school students during the year. 6 of the 8 college students who passed their final exam were admitted, 4 of them with the honors.

Thank you very much for your confidence and support.



Fanny Turpin
Présidente



Compter sur demain

Financial Report 2018

Compter sur demain (CSD) association aims to help disadvantaged children access education and live with dignity.

To date, CSD has developed programs in France and abroad: in Brazil, Cameroon and Laos, in partnership with local teams, initiators and project managers.

Its operation is ensured by volunteers, mainly members of the Board of Directors, as well as volunteers of Civic Service and International Solidarity.

With regards to the evaluation of the work carried out and the control of expenditure in the field, the administrators and volunteers carry out regular missions in the various countries and programs.

CSD recorded a loss of its resources compared to 2017, closing the year at € 217,797 (-1.5%). Among these resources, donations collected during the year grew by 4%, rising from € 194,846 to € 202,742.

The result of the accounting year of 2018 generated a loss of € 78,864. This sum will be carried forward by decision of the General Assembly.

The accounts are certified by an auditor (Mazars) who will present his report to the General Assembly. CSD thus perpetuates its good accounting practices.

COMMENTS ON THE 2018 INCOME STATEMENT

1. RESSOURCES

During the fiscal year 2018, the collected funds (donations and subscriptions) reached an amount of € 203,242. It comes from 134 donors, natural persons or legal entities:

- 113 individuals (84%)
- 3 companies (2%)
- 18 associations, foundations and schools clubs (14%)

The funds collected are distributed as follows:

- Individual gifts and subscriptions: € 68,928 (34%)
- Grants from foundations, donations from schools and organizations: € 134,314 (66%)

70% of donations and grants are allocated to specific projects. It should be noted that 4% of donors, mainly foundations, account for nearly 45% of revenues.

CSD must strive to retain and increase the share of private donations in order to ensure a better sustainability of its resources. With respect to individual donors, CSD will favor automatic debits.

2. EXPENDITURE

2.1 Expenditures assigned to projects

In 2018, expenses incurred on projects amounted to € 240,788 that is a growth of 63% compared to 2017.

The expenses are spread over the four countries of action of the association.

- Laos: € 180,943 (75%)
- Cameroon: € 31,650 (13%)
- Brazil: € 16,807 (7%)
- France: € 11,388 (5%)

In each country, partners provide CSD with specific accounts for the various projects and an annual financial report for the associations.

In **LAOS**, CSD has continued its partnership with the *Comité de Coopération avec le Laos (CCL)* to which the association outsources the receipt and distribution of funds as well as the management of certain projects. The 2017 expenses were reduced compared to 2016 due to significant deferrals in 2018.

65% of the total expenditure of € 82,868 relates to the construction of infrastructure in schools (classrooms, water and sanitation projects, etc.).

In **CAMEROON**, the € 16,500 expenses went to our partner *Main dans la Main* in Douala. The financial support of CSD focused towards the activities of the sewing workshop (canteen, working capital) as well as the orphanage daily life expenses and school fees.

In **BRAZIL**, the € 40,300 expenditure is exclusively directed to the programs of the association *Terr'Ativa* located in the favela Morro do Fubá in Rio de Janeiro. They consist of the reception center acquisition and the deployment of school support activities and access to culture for about sixty young people.

In **FRANCE**, CSD is developing its "Rêves d'Avenir" Scholarship program to support projects for young adults leaving the Social Assistance program for Children.

2.2 Volunteers' indemnities

The financial result of 2018 presents € 19,900 of personnel costs. This expense is composed of indemnities and social security for international volunteers (2) who commit to missions in Brazil and Laos. These commitments represent the equivalent of 2 full times positions over the year.

2.3 Operating costs

Head office operating costs amounted to €13,564 that is 5% of the amount of the social missions of CSD. They mainly consist of the rental of the organization office, fees for Mazars Office accounts certification and miscellaneous expenses (post and telecommunication, insurance, office supplies, etc.).

However, overhead costs remain low because of CSD administrative functioning; especially accounting that is provided by a team of volunteers.

2.4 Flows of allocated funds

Recovery of allocated funds: € 14,448 allocated to specific projects and unused in 2017 were carried over to resources for 2018.

Endowment of allocated funds: € 18,046 allocated to several projects in 2018 and not yet spent at the end of the year have been delayed on resources for 2019. These concern several projects lead in Laos and in France.

3. RESULTS

The result for 2018 financial year amounted to a loss of € 78,864 compared to a surplus of € 32,831 in 2017. The high level of cash flow in 2018 made it possible to incur more expenditure than income.

4. VOLUNTEERS' CONTRIBUTION

Volunteers' contributions are positive signs of CSD's dynamism and of CSD's actual volume of activity.

In-kind contributions are estimated at € 141,439 for 2018, divided as following:

- **Volunteer work (€ 129,689):**
The valuation of the work of volunteers and members of the Board of Directors for project management amounts to € 129,689. This represents 4,447 hours of work.
Daily operations of the organization: program development and monitoring in France and on the field, fundraising, communication, etc.
- **Abandonment of the reimbursement of right of expenses** engaged by volunteers during their field missions (€ 11,750).

5. CONCLUSION AND OUTLOOK FOR 2019

As of December 31, 2018, the cash available from the association amounts to € 29,531.

For the year 2019, CSD plans a balanced budget of around € 200.000€. The organization already has agreements with foundations, organizations, companies and private donors that will allow the realization of projects for access to education and socio-professional integration of young people in France and internationally.

Thank you very much to all donors and volunteers for their support.



Guillaume TAPIE
Treasurer

Financial statements are available on request.

Profit and loss account 2018		Exercise 2018	Exercise 2017
Revenues			
Subscriptions		500,00	820,00
Donations and grants		202 742,69	194 846,74
Sale of crafts			86,00
Load transfer			20 000,00
Recovery of dedicated funds		14 448,00	5 230,00
	Total	217 690,69	220 982,74
Operational charges			
Purchase of supplies		537,18	916,39
Associations outsourcing		240 788,57	146 843,91
Property rental and charges		7 425,96	7 355,38
Fees		3 480,00	3 234,00
Other extern charges		6 483,35	2 932,31
Personnel expenses		19 900,84	12 384,95
Endowment of allocated funds		18 046,00	14 448,00
	Total	296 661,90	188 114,94
	Operating result	-78 971,21	32 867,80
Financial products			
Saving book interests		107,04	196,68
	Total	107,04	196,68
Financial expenses		0,00	15,04
	Financial result	107,04	181,64
Extraordinary incomes		0,01	0,00
Extraordinary charges		0,00	218,42
	Extraordinary result	0,01	-218,42
Total revenues		217 797,74	221 179,42
Total charges		296 661,90	188 348,40
Loss / Benefits		-78 864,16	32 831,02
EVALUATION OF IN-KIND VOLUNTEERS CONTRIBUTIONS			
Revenues			
Voluntary work		129 689,00	117 269,00
In-kind services		11 750,00	14 267,46
	Total	141 439,00	131 536,46
Charges			
Free provision of goods and services		11 750,00	14 267,46
Volunteer staff		129 689,00	117 269,00
	Total	141 439,00	131 536,46

Statement of account on December, 31st 2018

ASSET	2018	2 017	DEBT	2018	2017
Fixed assets			Association Funds		
Financial fixed asset	15,00	15,00	Retained earning	85 980,99	53 149,97
Total of fixed asset	15,00	15,00	Result of financial year	-78 864,16	32 831,02
			Total of association funds	7 116,83	85 980,99
Current asset			Provisions for risks and charges	10 000,00	10 000,00
Personnel expenses		2 071,12	Allocated funds	18 046,00	14 448,00
Laos' liaison account	6 155,22	9 474,16	Liabilities		
Accrued income	6 435,00	62 932,53	Suppliers	7 703,36	3 053,49
Cash-flow	29 531,49	37 762,77	Staff and social security	1 200,00	680,00
Prepaid expenses	1 929,48	1 906,90	Laos' liaison account		
Total of current asset	44 051,19	114 147,48	Total liabilities	8 903,36	3 733,49
TOTAL of ASSET	44 066,19	114 162,48	TOTAL of DEBT	44 066,19	114 162,48